



PROGRAM TO PROGRAM ARTICULATION AGREEMENT

BETWEEN

OHIO DOMINICAN UNIVERSITY AND

CLARK STATE COMMUNITY COLLEGE

The following program to program articulation agreement is entered into by Ohio Dominican University and Clark State Community College in the spirit of and under the tenets of our Institutional Articulation Agreement.

Upon completion of the Associate degree at Clark State Community College, students have the opportunity to continue into the following bachelor degree program at Ohio Dominican University according to the identified Plan of Study (Appendix A).

Clark State Community College	Ohio Dominican University
Applied Business-Insurance Option	Insurance and Risk Management

Students transferring credit outside of this program to program articulation agreement will have the application of transfer credit done on a course-by-course basis by Ohio Dominican University under the guidelines of the Institutional Agreement and approval of Ohio Dominican.

These program to program agreements have an initial term through August 30, 2017. At that time, they will be reviewed and renewed (if appropriate) every two years.

This agreement is effective:

January 1, 2015

Ohio Dominican University

Clark State Community College





Theresa A. Holleran, Ph.D.
Vice President for Academic Affairs

Amit B. Singh, Ph.D.
Vice President of Academic Affairs

12/10/14
Date

12/19/2014
Date





Linda Wolf, Ph.D.
Associate VP for Academic Affairs

Amy Sues, M.Ed.
Director, Student Success and Completion

12/8/14
Date

12/19/14
Date

Ohio Dominican University Completion Guide
Clark State Associate of Applied Business – Insurance Option to ODU Bachelor of Science –
Insurance & Risk Management: 120 Semester Credit Hours
Effective Spring 2015 – Summer 2017

This document is an unofficial, informational guide. Courses in parenthesis are recommendations – other courses may be available.
 You may review Ohio Dominican's **COURSE CATALOG** for transfer policies and degree requirements.
 Please note this document may change via final academic departmental approval.

Clark State Community College Associate of Applied Business Major

First Semester

- INS 1050** Property and Liability Insurance Principles
- INS 1100** Insurance Claims Handling Principles/Practices
- ENG 1111** English I
- ITS 1105** Computer Concepts & Software Applications
- MGT 1060** Organizational Behavior

Second Semester

- INS 1115** Customer Service for the Insurance Industry
- INS 1200** Software for the Insurance Claims Industry
- INS 1300** Property Coverages
- INS 1400** Property Loss Adjusting
- MGT 1120** Principles of Management

Third Semester

- EBE 1000** Employability Skills
- MKT 2000** Marketing Management
- ENG 1112** English II
- ECO 2220** Princ. of Microeconomics
- ENG 2211** Business Communication
- MTH 1060** Business Mathematics

Fourth Semester

- ACC 1100** Intro to Financial Accounting
- MGT 2600** Legal Environment of Business
- MGT 2650** Negotiation Skills or rec. ACC 1200*
- MGT 2800** Business Strategy/Policy Sem. Capstone
- STT 2640** Elementary Statistics I
- History or Literature** recommended

Ohio Dominican University Bachelor of Science Completion

Fifth Semester

- BUS 318** Business & Society
- PHL (100 Level)**
- IRM 220** Operations & Management of Insurance Comp.
- ECN 208** Macroeconomics
- LNG 242** Cross Cultural Communication

Sixth Semester

- CORE 379**
- IRM 301** Personal Property-Casualty Ins & Risk Mgt.
- THL (100 Level)**
- Elective Course** (select one from list)
- IRM 303** Project Management
- Social & Behavioral Science course***

Seventh Semester

- Elective Course** (select one from list)
- THL (200 Level)**
- IRM 401** Commercial Property-Casualty Ins. & Risk Mgt.
- PHL 346** Principles of Business Ethics
- Art/Music/Theatre (1 course)***
- BUS 250** Legal Environments of Business

Eighth Semester

- BUS 479 CORE: Strategic Management**
- ENG (Literature) or HST (History)***
- BUS 343** Human Resource Management
- FIN 325** Managerial Finance
- Social & Behavioral Science course***

**(If not completed at Clark State)*

Select two courses from the following:

- BUS 370 Professional Selling
- ECN 260 Financial Institutions and Markets
- ECN 325 Intermediate Microeconomics
- FIN 410 Investments
- IRM 350 Life and Health Insurance
- IRM 497 Internship in Insurance and Risk Management
- PRS/BUS 265 Business Writing and Presentations

Notes: Students may wish to take summer classes to create a balanced course schedule.